

# Team Profile for Brett Machtig Advisory Services

<http://www.brettmachtig.com>

## Brett Machtig Advisory Services

### Brett Machtig

Minneapolis, MN, 55437

Telephone: [952] 831-8243

#### My Business Philosophy

Brett is a best-selling author with over 24 years of experience and is a current member of the Investors Capital Advisory Services Investment Policy Committee. His clients consist of retired individuals, key Fortune 500 executives, and hard-working families.

Securities offered through Investors Capital Corporation 800-949-1422. Investment advisory services offered through Machtig Advisory Services, LLC. Member FINRA/SIPC. Advisory Services offered through Investors Capital Advisory.

#### Our Education

Members of our firm or team hold the following numbers of degrees

BA/BS/Equivalent: 13

Other: GD

Other: 1

#### Financial Services

##### Number of Professionals and support staff:

Investment professionals: 7

Other professionals: 7

Support staff: 8

##### Our professionals currently hold the following active securities licenses:

- Series 7 - Sell any type of security, mutual fund, or variable annuity
- Series 6 - Sales limited to mutual funds, variable annuities, variable life

- Series 24 - Supervisor for Series 6s and 7s
- Series 63 - Sell securities across state lines
- Series 65 - Act as an investment advisor for fees
- Series 66 - Act as an agent of a Broker/Dealer and an investment advisor

We provide our CRD or IARD numbers upon request:

- Yes

You can view our compliance record for financial services and products by going to [www.finra.org](http://www.finra.org) and entering our CRD or IARD numbers. If no record appears, go to our state's securities commissioner website and enter the same number. <http://www.finra.org/Investors/ToolsCalculators/BrokerCheck/index.htm>

We provide the following types of financial planning services:

- Financial Planning
- Retirement Planning
- College Planning
- Charitable Planning
- Tax Planning
- Investment Strategy
- Current Plan Reviews

We provide the following types of non-discretionary investment advice and services:

- Investment Strategy & Policy
- Asset Allocation
- Money Manager Selection
  - Active
  - Passive
- Risk Management
- Performance Measurement
- Tax Efficient Strategies
- Current Portfolio Reviews

We market the following types of investment products:

- Mutual funds
- Exchange Traded Funds
- Securities
- Equity Real Estate

Our minimum asset requirement for investment services is:

- \$100,000

Our minimum net worth requirement for our planning services is:

- \$100,000

## Tax & Accounting Services

Firm professionals and support staff:

Number of CPAs: 5

Number of accounting professionals: 2

Number of support staff: 8

All of our CPAs are members in good standing with the American Institute of Certified Public Accountants

We provide services for the following types of clients:

- Individuals & Families
- Businesses

We provide the following tax and accounting services to individuals and families:

- Tax Planning
- Tax Return Preparation
- IRS Representation

We provide additional tax and accounting services to individuals and families:

- Auditing
- Advisory Services

We provide the following tax and accounting services to businesses:

- Advisory Services
- Auditing
- Payroll Services

You can view our compliance record for tax and accounting services by going to our State Board of Accountancy's website:

- <http://www.boa.state.mn.us/>

## Insurance Services

Firm professionals and support staff:

Number of insurance professionals: 2

Number of other professionals: 5

Number of support staff: 6

We hold the following active insurance licenses:

- Life
- Annuity
- Long-Term Care
- Disability
- Health

You can view our compliance record for insurance services and products by going to our state's Insurance Commissioner website:

- [http://www.naic.org/state\\_web\\_map.htm](http://www.naic.org/state_web_map.htm)

We market the following types of insurance products:

- Life Insurance
- Annuities
- Long-term care
- Disability income
- Health
- Executive
- Business

## Business Practices

Our method(s) of compensation are:

- Asset-based fee (Percent of assets)
- Fixed fee
- Hourly fee
- Commission (Investment products)
- Commission (Insurance products)

We provide services to remote clients over the telephone and Internet

We provide the following types of information services:

- Monthly reports
- Quarterly reports
- Annual reports
- Market Letters
- Newsletters

We generally respond to client calls or emails:

- The same business day (If call or email is received in the AM)

## Certification:

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We certify all of the information in our firm profile is accurate, complete, and up-to-date.

Firm: Brett Machtig Advisory Services

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